

Worksheet – 2

Nature and Significance of Management

1. Mr. Tanvir is responsible for assigning work to employees and representing their grievances to Mr. Deepak (Tanvir's boss). Identify the managerial levels at which Tanvir and Deepak are working?
2. Hero Ltd.'s target is to produce 10,000 shirts per month at a cost of 150 per shirt. The production Manager could achieve this target at a cost 160 per shirt. Do you think the production manager is effective? Give reason in support of your answer.
3. Suhasini, the General Manager of Fabmart , performs the managerial functions of planning, organizing , staffing, directing, and controlling as an ongoing process. Which management feature is highlighted by this.
4. Ahlcon International requires less labour hours and inputs to manufacture a pair of shoes as compared to its competitors. However, the company always fails to achieve its target production. Whether the Ahlcon International is effective and efficient in its working? Can the company be successful in the long run?
5. Smart Industries is able to achieve the target production of 5,000 units within the prescribed period. However too achieve the target on time, additional 40,000 were paid as overtime wages to employees. Do you think smart industries is effective and efficient in its working?

6. In X Ltd., is able to achieve its target sales within the prescribed time as employees are happy and there is orderliness and coordination in the work environment. Discuss the characteristics of management depicted here?
7. XYZ companies decided to donate 2% of its sales to child Rights and you (CRY) for improving the condition of children in India. This initiative by the company was highly appreciated by the public and their sales increased by 10%. Identify the objective depicted in the given case.
8. Ramprasad the chairperson of Shah Foundation (Non profit organization) believes that the objectives of the foundation can be achieved without a proper management system. Which characteristic of management is overlooked in the given case?
9. Sachin determines the overall objectives and strategies for the organization. He also interacts with business environment to analyze its implication. Name the managerial level at which Sachin is working. State any four of his basic function.
10. Mr. Nitin Singhania's father has a good business of Iron and steel. He wants to go to USA for his M.B.A but his father wants that he should join the business. On the basis of emerging trends , do you think that Mr. Singhania should send his son to USA? Give any three reasons in support of your answers?